

NILS Negotiation Workshop by Dr. Claudia Winkler LL.M. (Harvard)

Registrations Open

Register by December 03, 2016 for New Delhi

About NILS

The Network for International Law Students (NILS) is an international, independent, non-political, non-profit organisation, run by and for law students. It seeks to promote legal awareness among all the people and encourage communication and cooperation among law students and lawyers internationally; contribute to legal education; promote social responsibility in the field of law; increase opportunities for students to learn about other cultures and legal systems worldwide; and publicize educational and career opportunities in law.

About The Great Legal Negotiator Workshop

Negotiations' is an effective technique used by skilled experts and lawyers and exists at the core of Alternate Dispute Resolution. For the first time in India, The Great Legal Negotiator Workshop is being introduced and hosted by the Network for International Law Students (NILS) in association with Dr. Claudia Winkler, LL.M. (Harvard).

The Workshop will be certified for law and non-law students interested in honing their negotiation skills to leverage their career. It will focus on powerful negotiation techniques, effective professional communication and client-focused representation. At the workshop, you will experience client-focused negotiation principles as a powerful tool to build on the skills you already have and become not only a more effective negotiator but a highly recommended representative to clients.

This interactive workshop mixes theory and negotiation exercises so you can:

- Learn the concepts and tools for effective preparation and execution of negotiations;
- Maximize your leverage and keep control throughout the negotiation;
- Gain hands-on experience and feedback that you can use in your next negotiation immediately.

About the Negotiation and Mediator Trainer

Dr. Claudia Winkler, LL.M. (Harvard), is a Negotiation and Mediation Trainer, the Director of the IBA-VIAC CDRC Vienna Mediation and Negotiation Competition and the General Counsel of SMART Recruiting Technologies.

Registration Procedure

The Registration for the Workshop is now open!

Register at: <http://www.nilsnegotiation.org/attend.html>

Early Bird Registration costs **Rs. 800/-** per head

Normal Registration costs **Rs. 1100/-** per head

NILS Members and Government Law College, Mumbai students are further eligible for an additional discount of 10% by applying PROMO CODE: NILS10 and GLC10 respectively. Students from Government Law College, Mumbai will have to show their College ID cards to prove their eligibility.

*(*The Registration costs include the Tuition & Delegate Tool Kit but don't include Lunch)*

Venue and Date

The Workshop will be conducted in two cities in India – **New Delhi** and **Mumbai**

For New Delhi:

Date: *04th Dec 2016*

Registrations open till *3rd Dec 2016*

For Mumbai

Date: *21st January 2017*

Registrations open till *20th Jan 2017*

For more info: www.nilsnegotiation.org

For queries:

1. Pooja Natarajan

Vice President (Events)

NILS India

vp-events@nilsindia.org

(M) +91 98332 77017

2. Iti Singh

President

NILS India

president@nilsindia.org

(M) +91 99304 90129